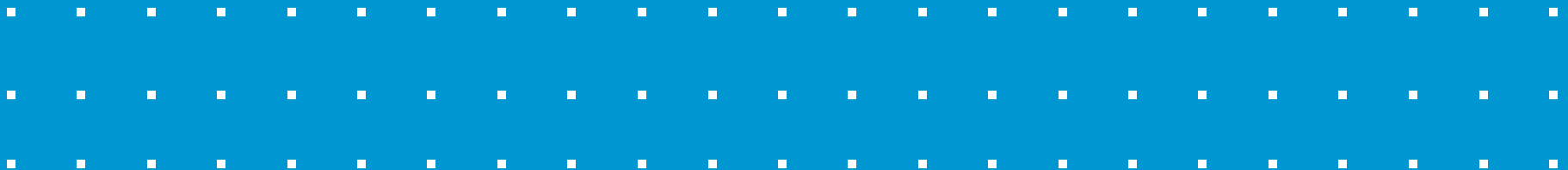




# Cash Flows and Job Creation: Lessons Learned from LED

Sierra Latham

Metropolitan Housing and Communities Policy Center

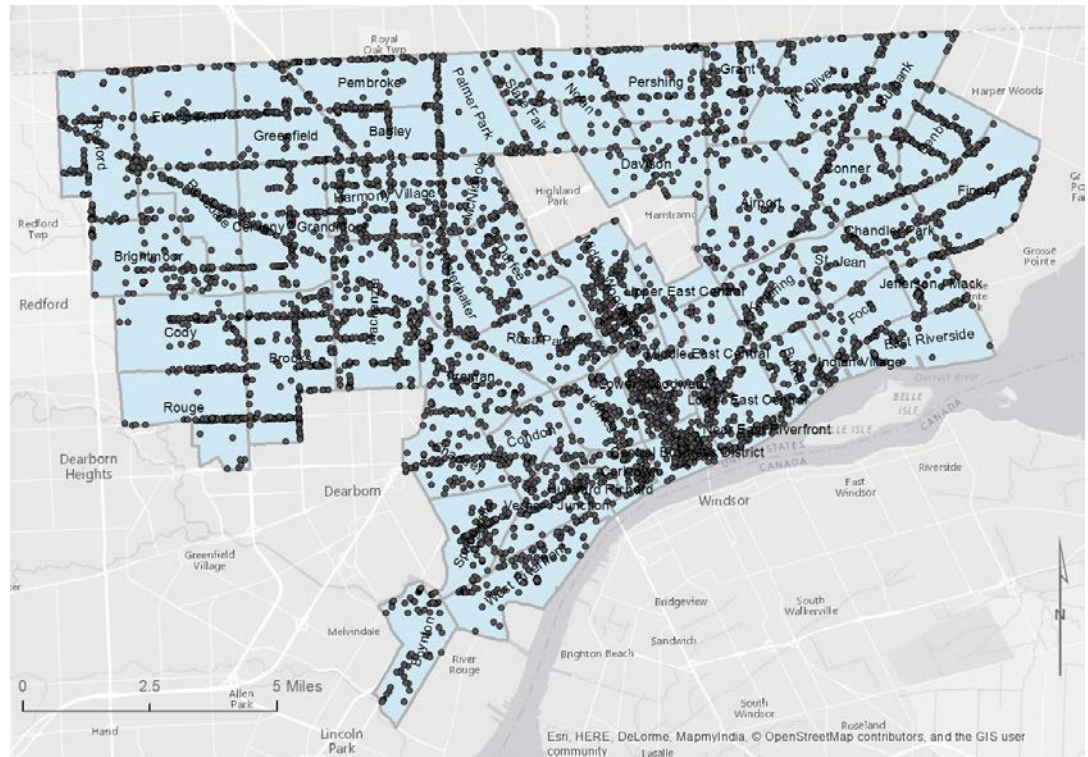


# Detroit Investment Trends

Tract-level employment data provides useful context

# Commercial real estate investment has been concentrated in downtown Detroit

Commercial, Industrial, Multifamily, and Institutional permits, by census tract (2003-2015)



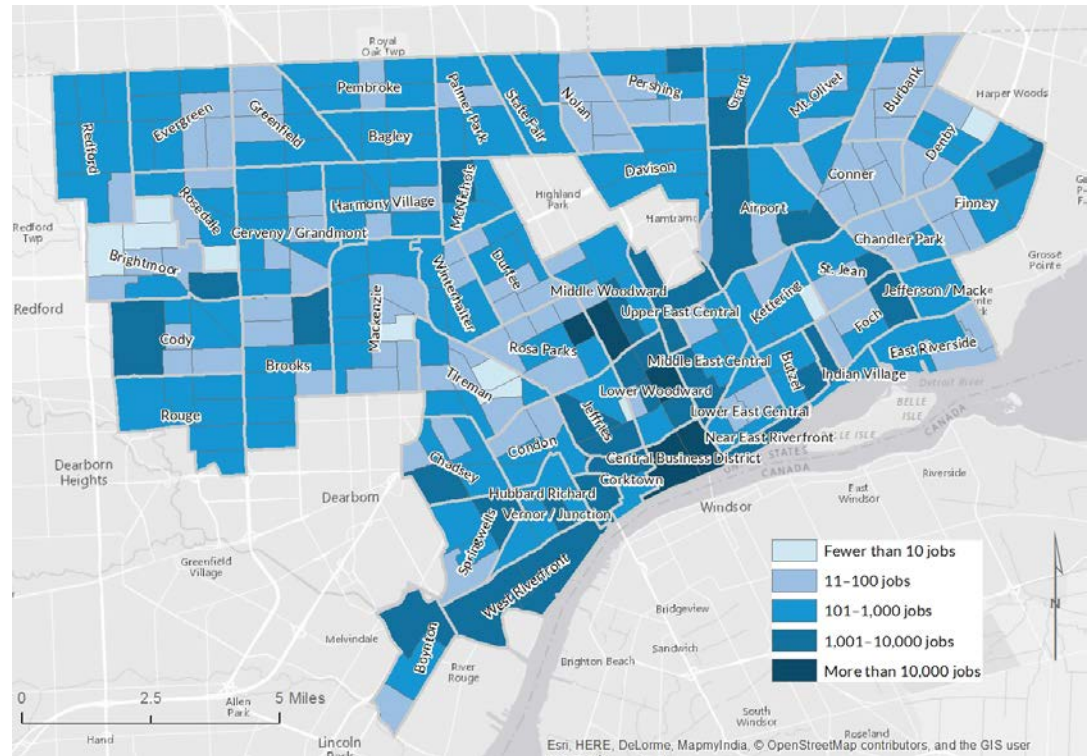
**Source:** Detroit BSEED and Midtown Detroit, Inc

Between 2003 and 2014, jobs have shifted from peripheral neighborhoods to the Central Business District, Lower Woodward, and Riverfront neighborhoods



# Today, jobs are highly concentrated downtown

As of 2014, jobs were highly concentrated in the Central Business District and Lower Woodward neighborhoods



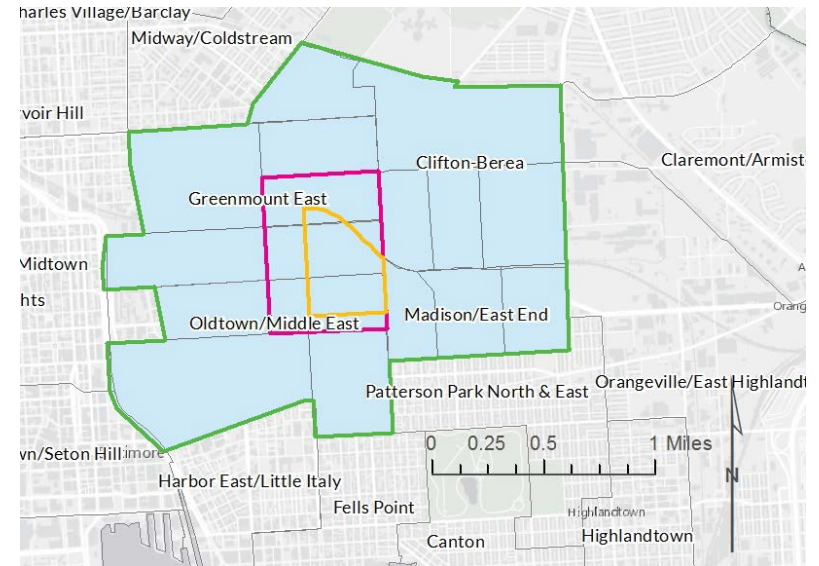
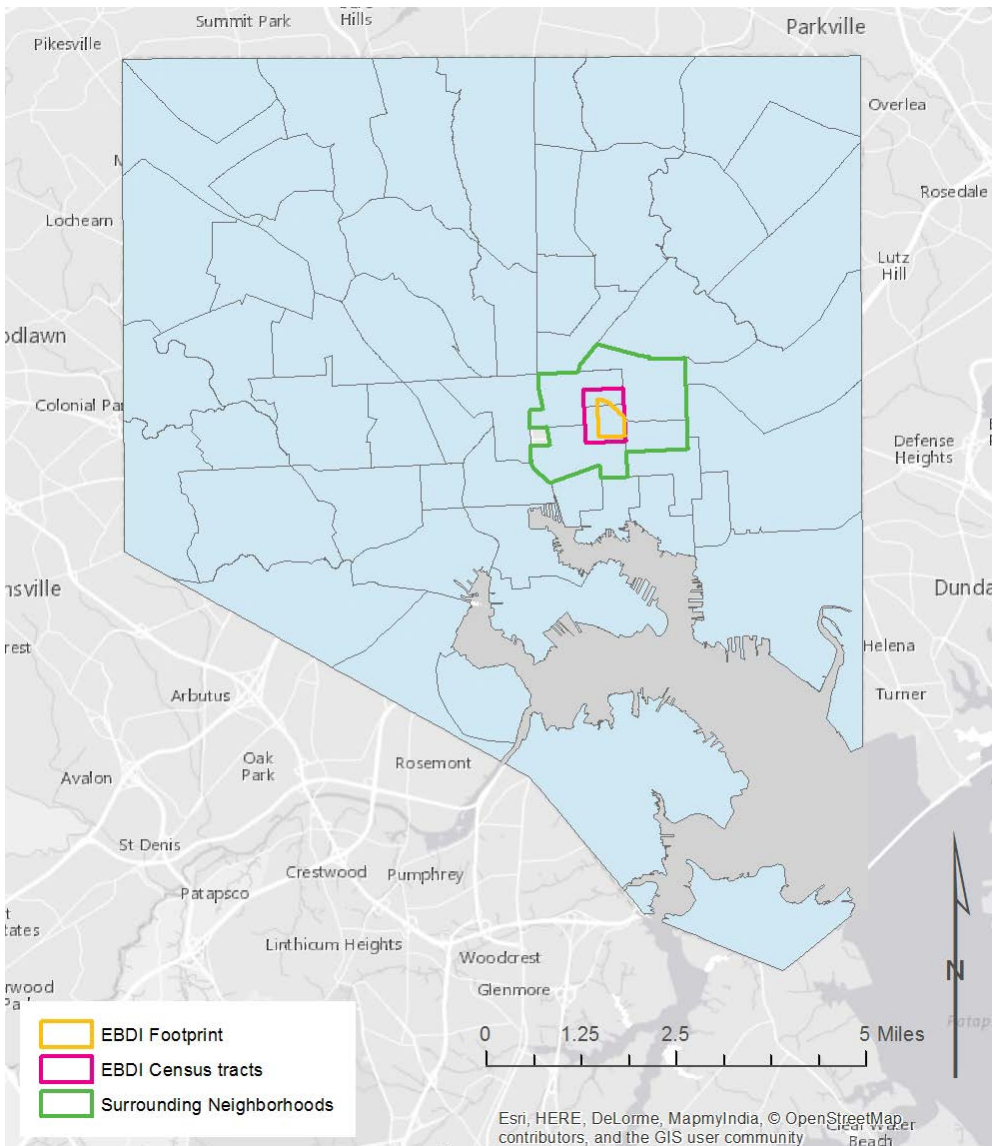
Source: US Census Bureau, LEHD

# East Baltimore Development Initiative (EBDI)

Block-level variation



# EBDI – a neighborhood across three tracts



## Surrounding Neighborhoods

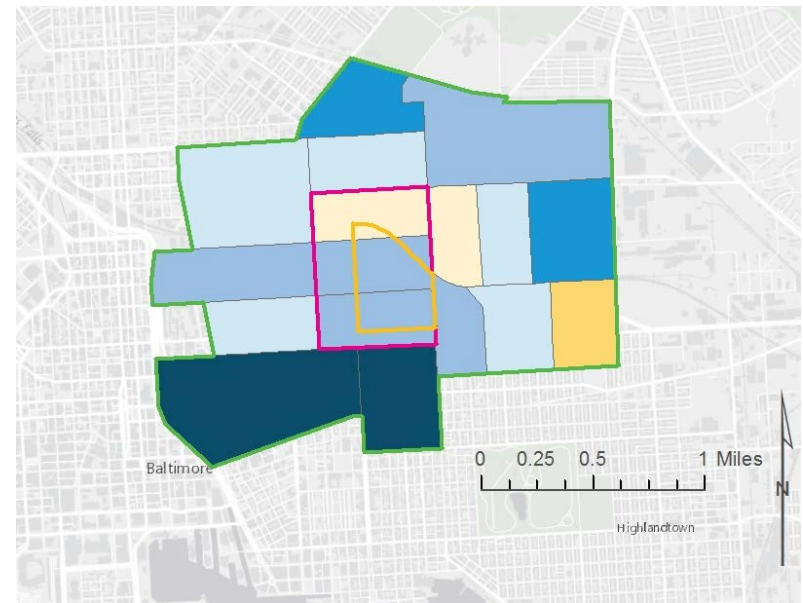
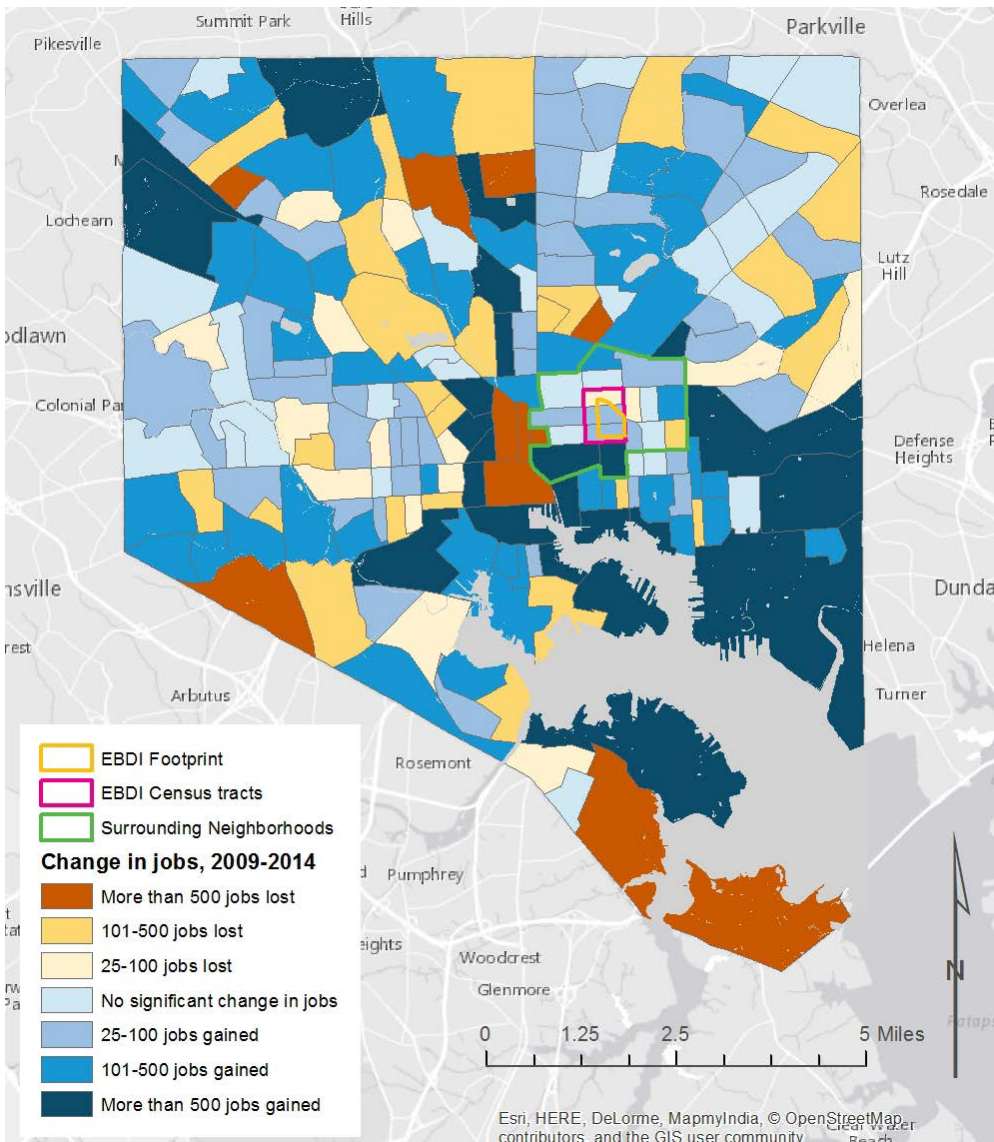
Greenmount East

Clifton-Berea

Oldtown/Middle East

Madison/East End

# Change in jobs, 2009-14



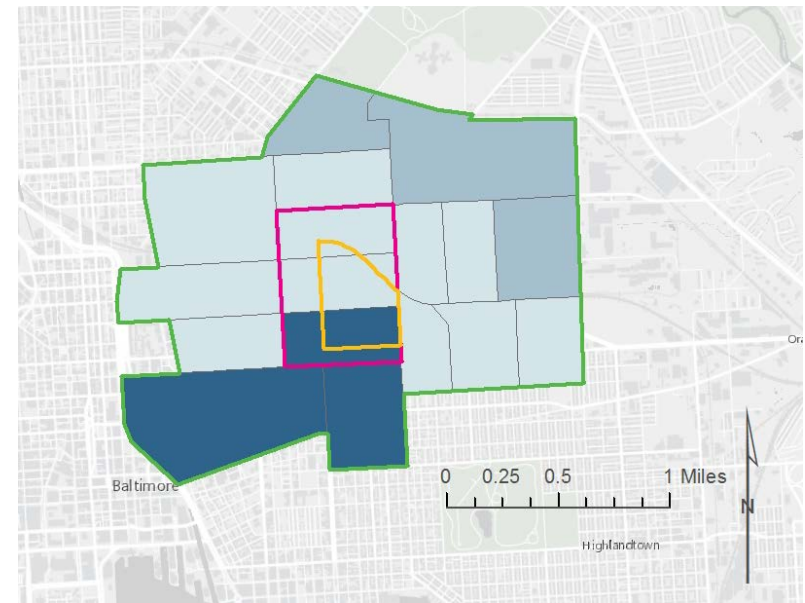
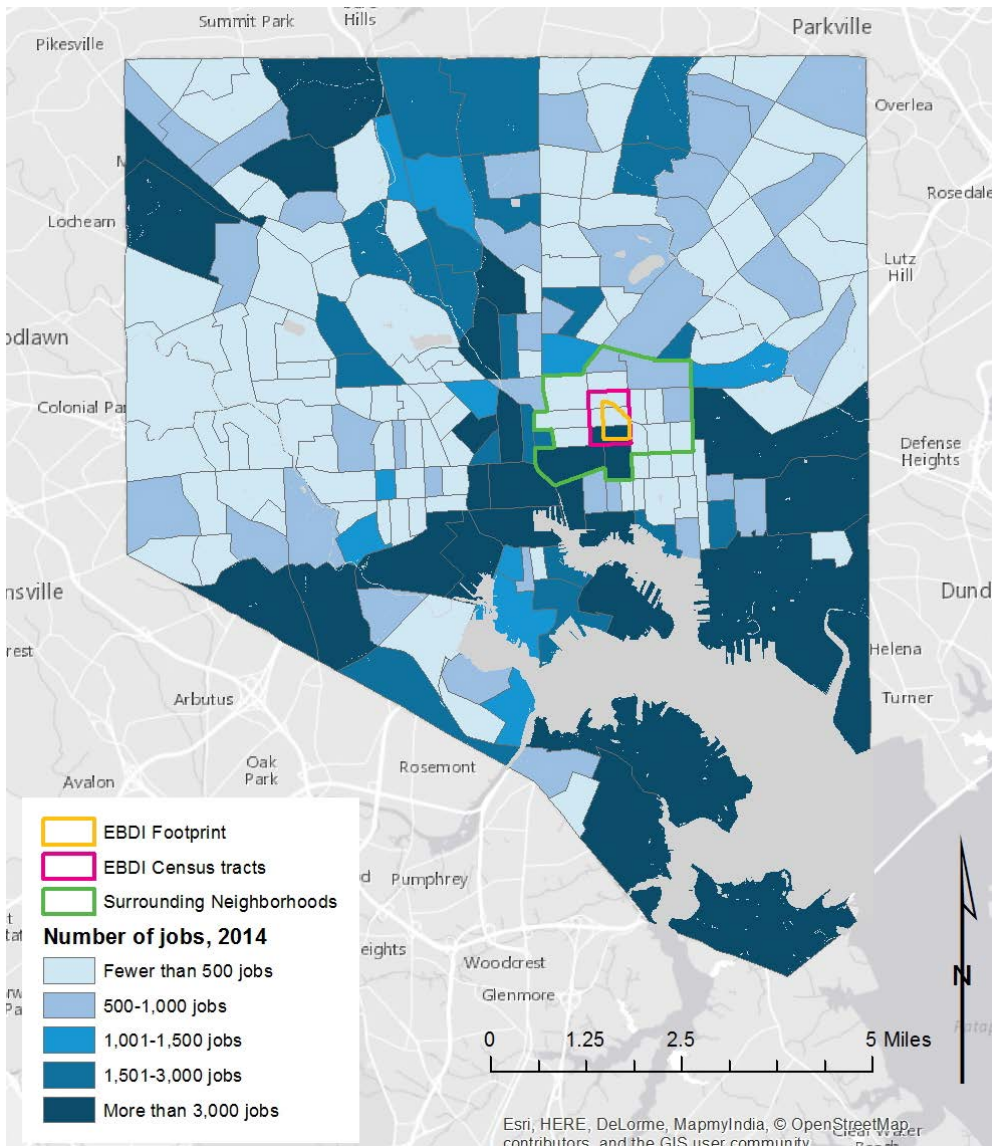
## Increase in number of jobs

|                           |             |
|---------------------------|-------------|
| EBDI                      | 305 jobs    |
| Surrounding neighborhoods | 13,392 jobs |
| Baltimore City            | 29,572 jobs |

Source: U.S. Census Bureau. LEHD



# Jobs concentrated downtown, around harbor, 2014

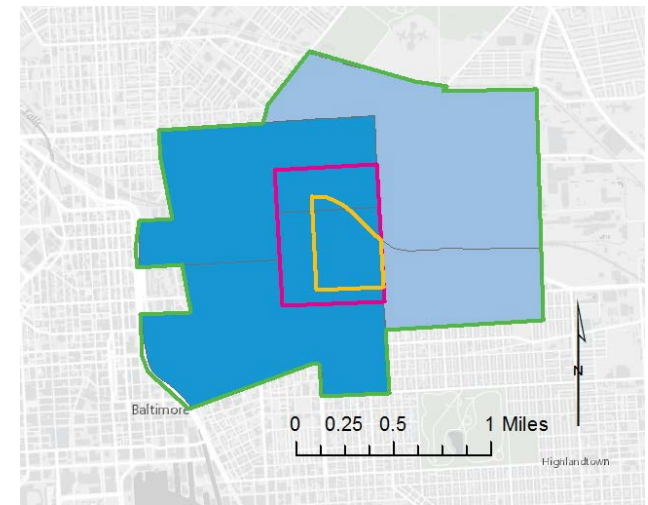
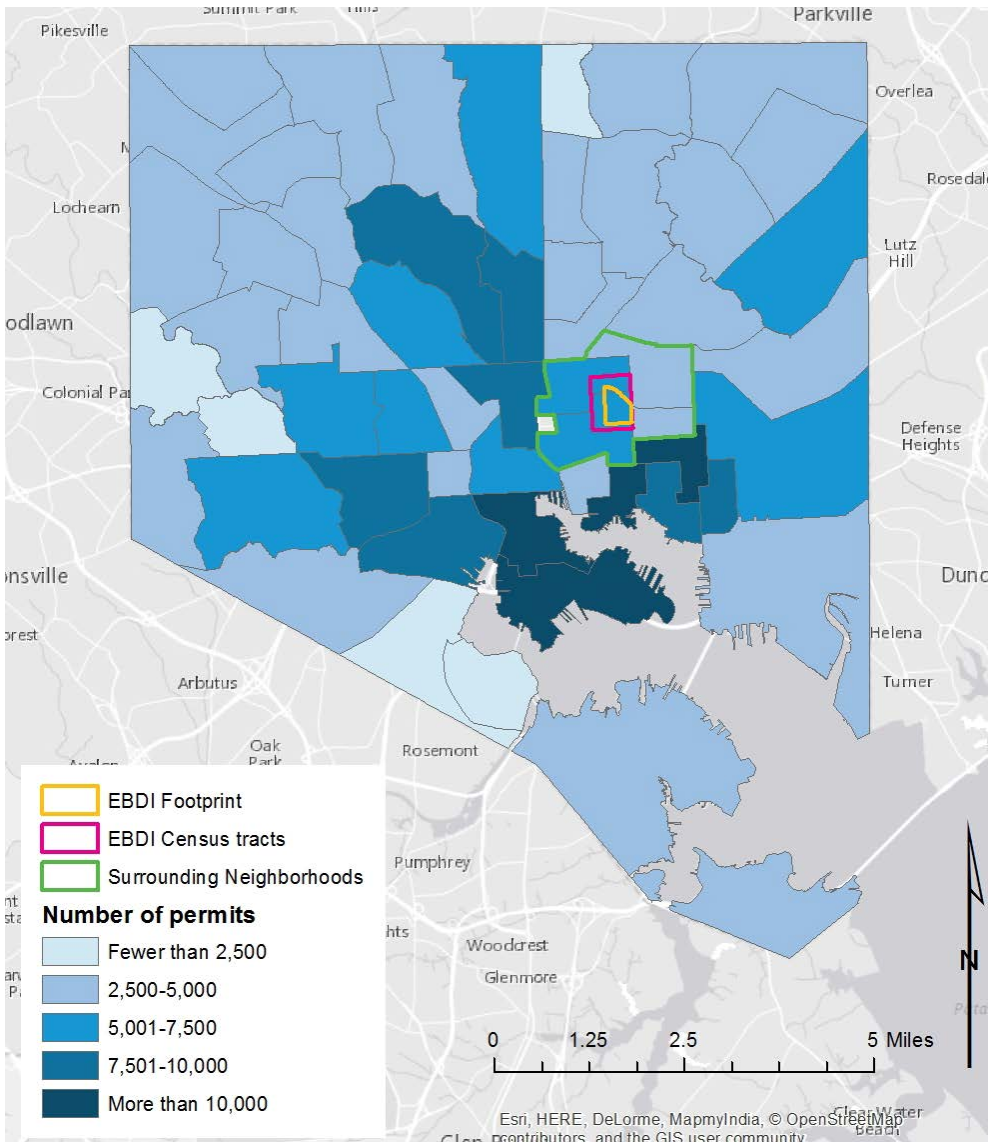


## Share of Baltimore jobs located in...

|                           |             |
|---------------------------|-------------|
| EBDI                      | 0.1 percent |
| Surrounding neighborhoods | 8.8 percent |

Source: U.S. Census Bureau. LEHD

# Number of permits, 2004-15

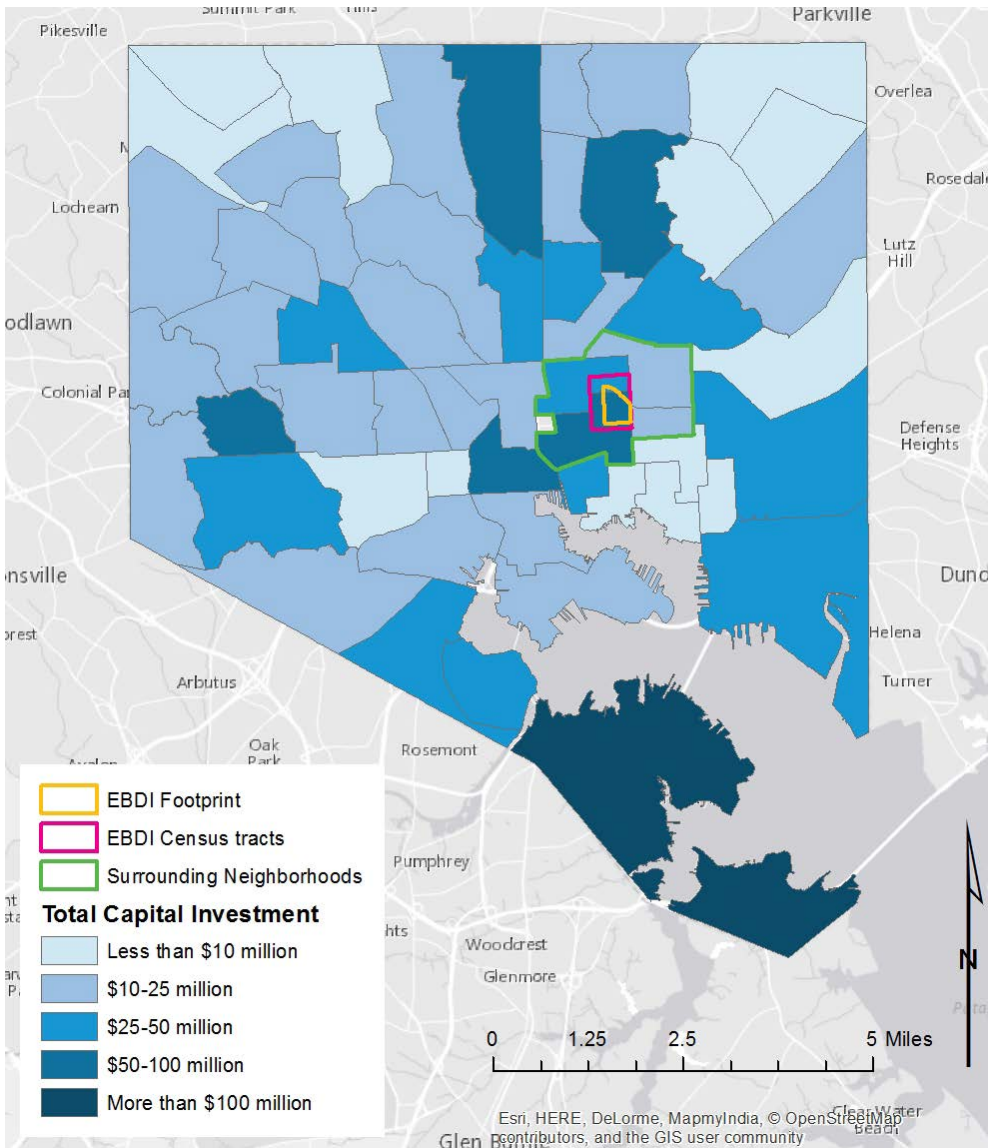


## Share of permits located in...

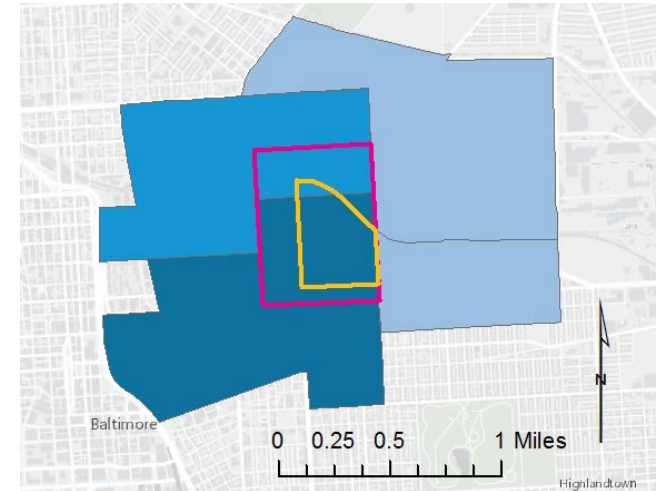
|                           |             |
|---------------------------|-------------|
| EBDI                      | 1.6 percent |
| Surrounding neighborhoods | 7.1 percent |

Source: Baltimore Housing

# City Capital Improvement Program



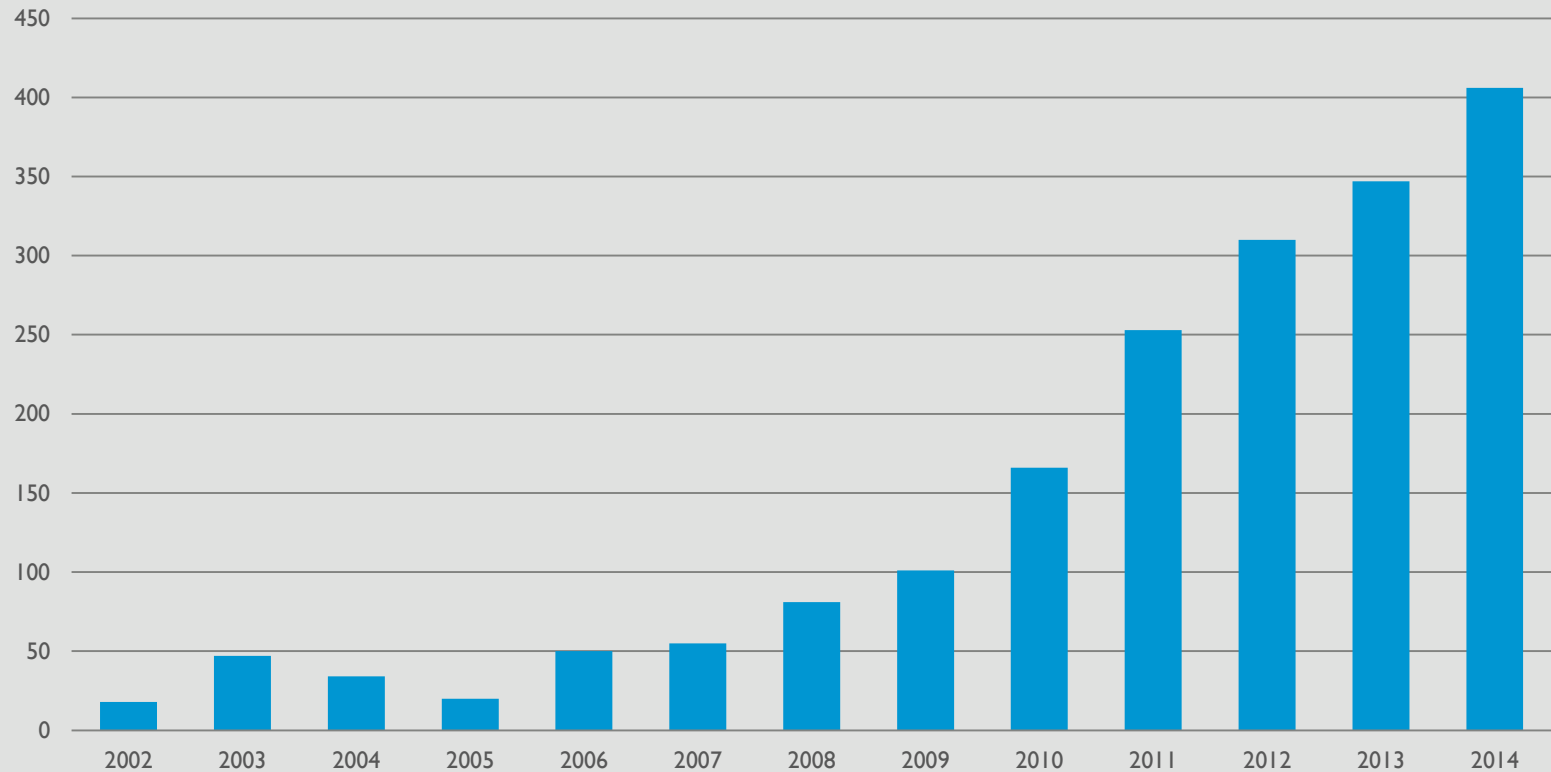
Source: Baltimore City Planning Department



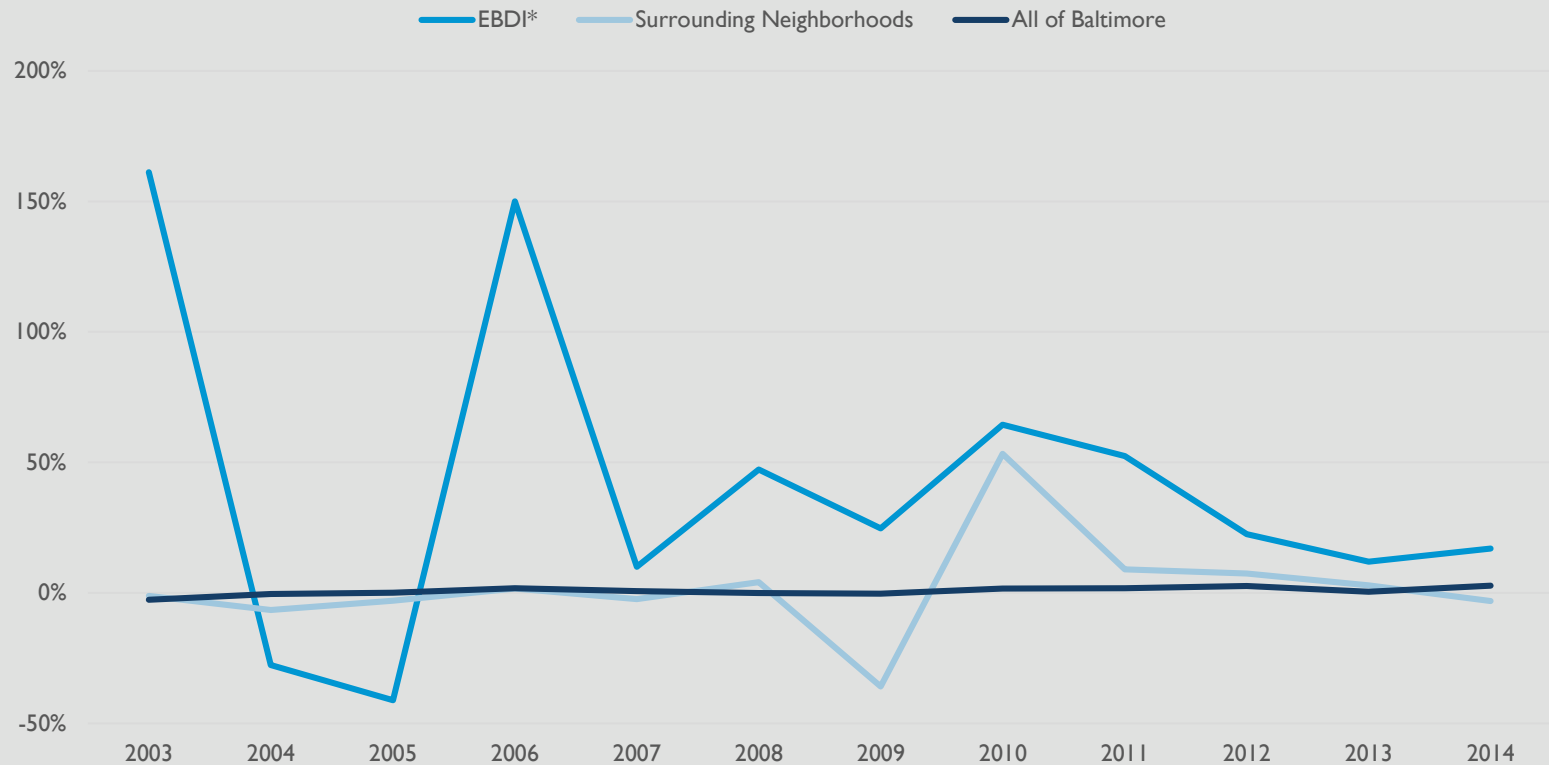
Share of Capital Improvement Program investments located in...

|                           |             |
|---------------------------|-------------|
| EBDI                      | 1.7 percent |
| Surrounding neighborhoods | 9.4 percent |

# Number of Jobs in EBDI



# Year-over-year change in number of jobs





# If only LED provided firm-level data

NETS imperfectly measures firm size

LED apparently draws from data that identifies the number of employees in a firm, which would allow us to map small businesses by block group

# Thank you

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