“LED Means Business”

Local Employment Dynamics
Annual Workshop
March 6, 2008

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MANUFACTURING EXTENSION PARTNERSHIP

Agenda

- What is MEP?
- NIST MEP Relationship with Census
- How we can use LED
Mission Statement

“To strengthen the global competitiveness of US-based manufacturing by providing information, decision support, and implementation of innovative approaches focused on leveraging technologies, techniques, and business best practices.”
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MEP Office Locations
www.mep.nist.gov – or – 800-MEP-4MFG

59 “Centers”
1600 Field Staff
440 Service Locations
What MEP Does

- Focus on meeting manufacturer’s short term needs, but in context of overall company strategy

- MEP Center areas of common strength
  - Engineering Services for products and processes
  - Lean Manufacturing
  - Quality Systems
  - Environmental Services
  - Workforce Development
  - Growth Services – new or expanded market opportunities

- Working directly with over 24,000 manufacturing companies a year*

*Based on FY2006 MEP Center reported performance data.
Top Industries Served
(as of September 2007)

Fabricated Metal
Machinery
Miscellaneous
Computer & Elec.
Plastic & Rubber
Transportation Eq.
Chemical
Client Impacts Resulting from MEP Services

- New Sales: $3.11 Billion
- Retained Sales: $3.65 Billion
- Capital Investment: $1.65 Billion
- Cost Savings: $1.115 Billion
- Jobs Created and Retained: 52,585

FY 2006 economic impact results are based on a survey of 4,959 MEP-served establishments out of 5,384 attempted.
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NIST MEP-Census Relationship

- Follow-Up Survey
- Research about Program Effectiveness
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How we can use LED

- MEP Center: Strategy for serving marketplace
  - Understanding manufacturing landscape
  - Identifying growing sectors
- MEP Centers working with client manufacturers
  - Company HR Issues
  - Benchmarking against other employers
  - Turnover, wages, etc.
Questions?