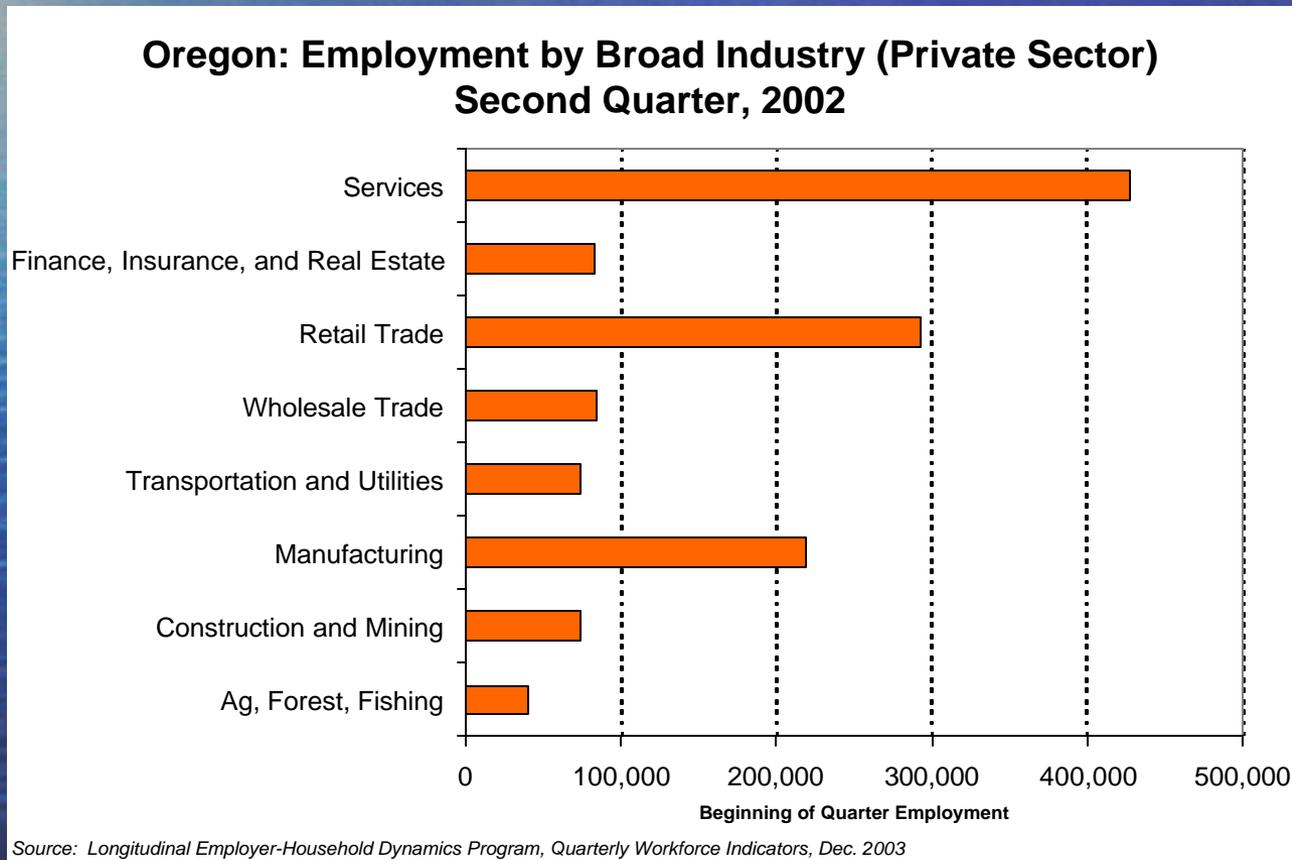


# A Portrait of Oregon's Retail Trade Industry

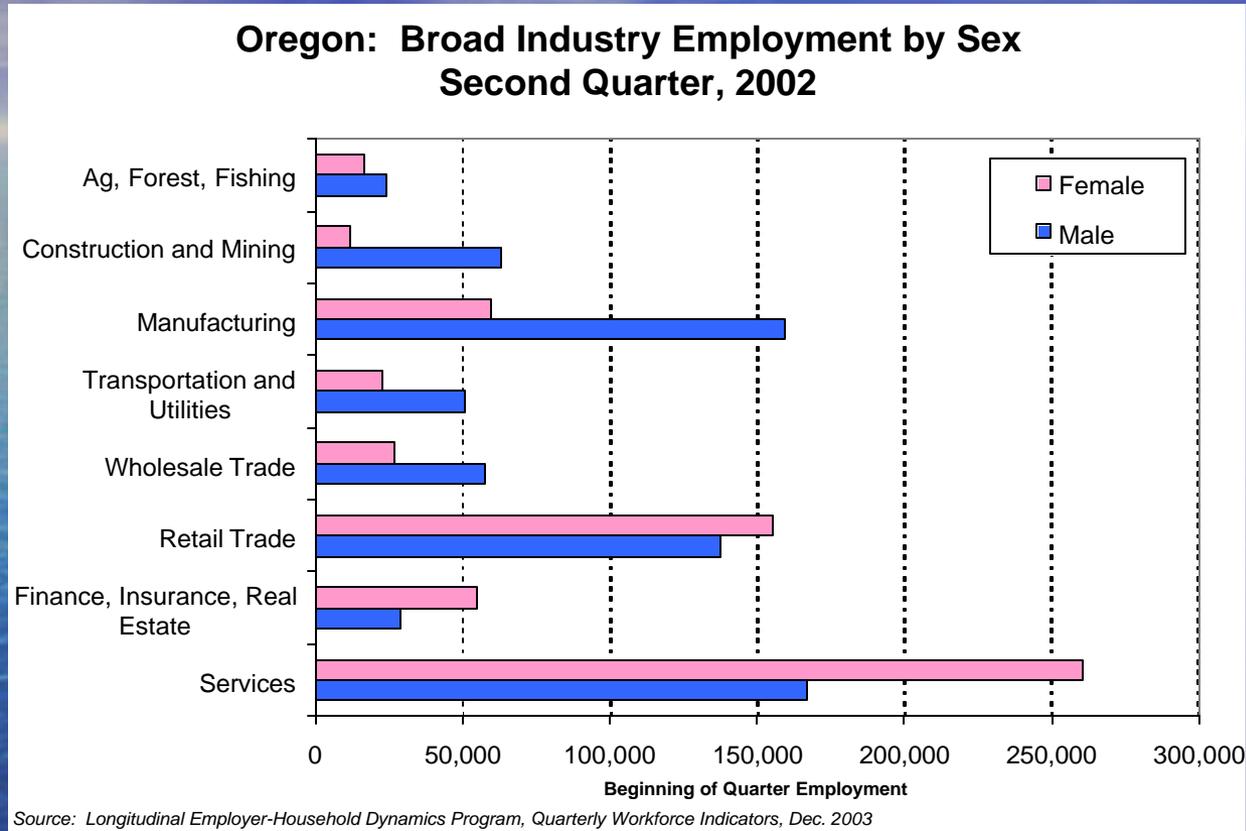
Quarterly Workforce Indicators provide new insights into the relationship between employers and employees in the retail trade industry.

# Retail Trade is a key employer.

- Nearly 300,000 worked in the state's retail trade sector during the second quarter of 2003.



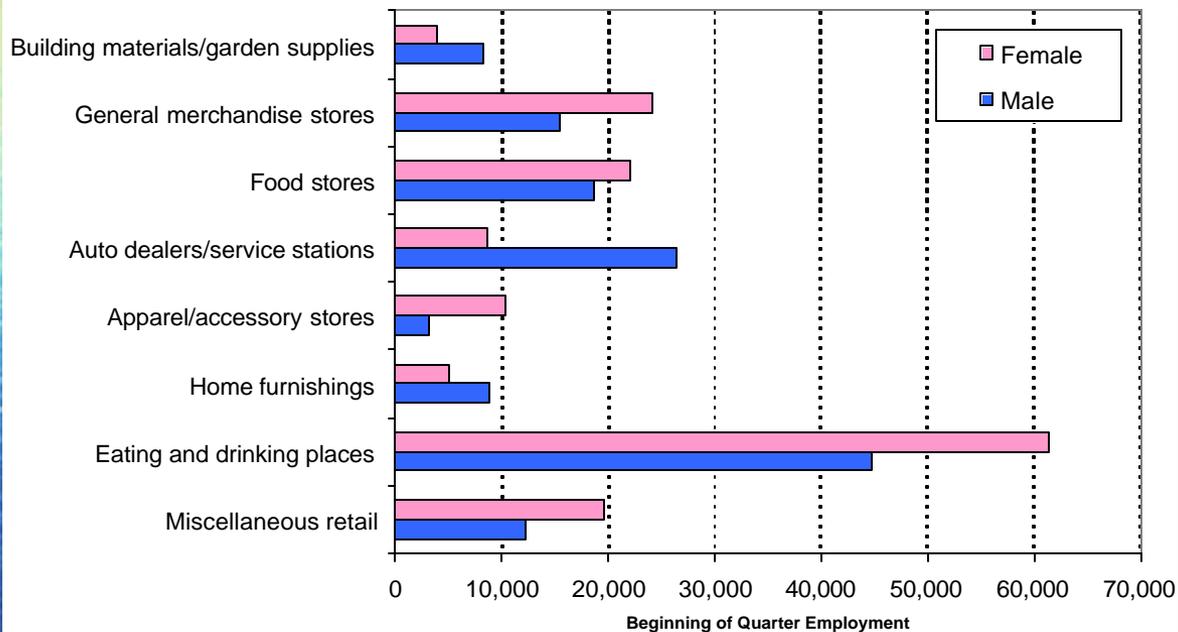
# Retail trade employs slightly more women than men...



- Just more than half of all workers in the retail trade sector were female. Only 15 percent of all workers in construction were female and nearly two-thirds in finance, insurance, and real estate.

... but not all retail trade industries employ more women.

**Oregon: Retail Trade Industry Employment by Sex  
Second Quarter, 2002**

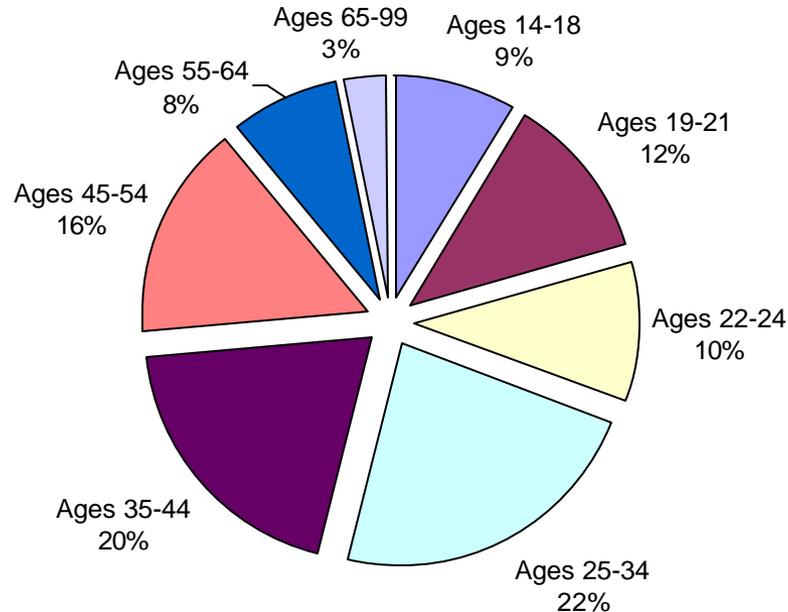


Source: Longitudinal Employer-Household Dynamics Program, Quarterly Workforce Indicators, Dec. 2003

- Less than one-quarter of all workers in auto dealers and service stations were female compared with over 60% in general merchandise stores.

# Retail trade employs both younger and older workers...

**Oregon: Retail Employment by Age Class  
Second Quarter, 2002**

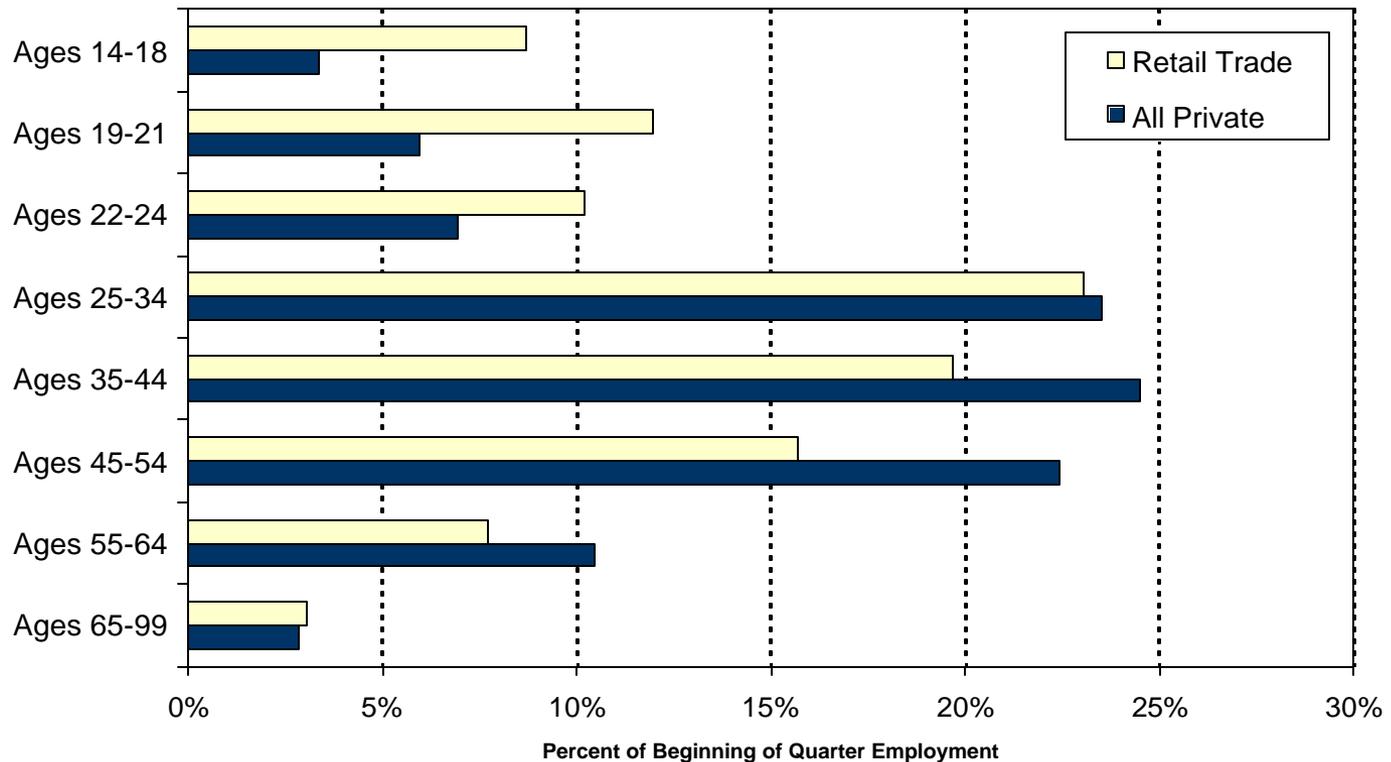


Source: Longitudinal Employer-Household Dynamics Program, Quarterly Workforce Indicators, Dec. 2003

- Nearly 9,000 workers in the state's retail trade sector were 65 years of age or older.

... but has a relatively large fraction of younger workers.

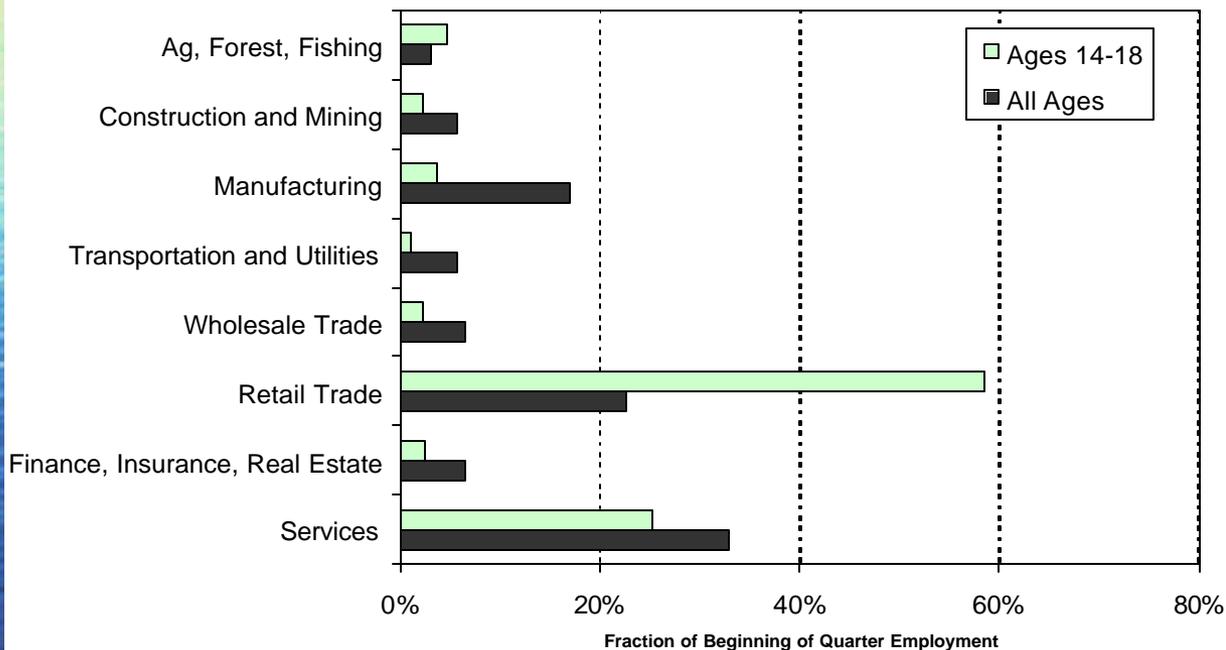
**Oregon: Employment Distribution by Age Class, Retail Trade Industry, Second Quarter, 2002**



Source: Longitudinal Employer-Household Dynamics Program, Quarterly Workforce Indicators, Dec. 2003

# Retail trade is the primary employer of teens.

**Oregon: Industry Employment Distribution  
Second Quarter, 2002**

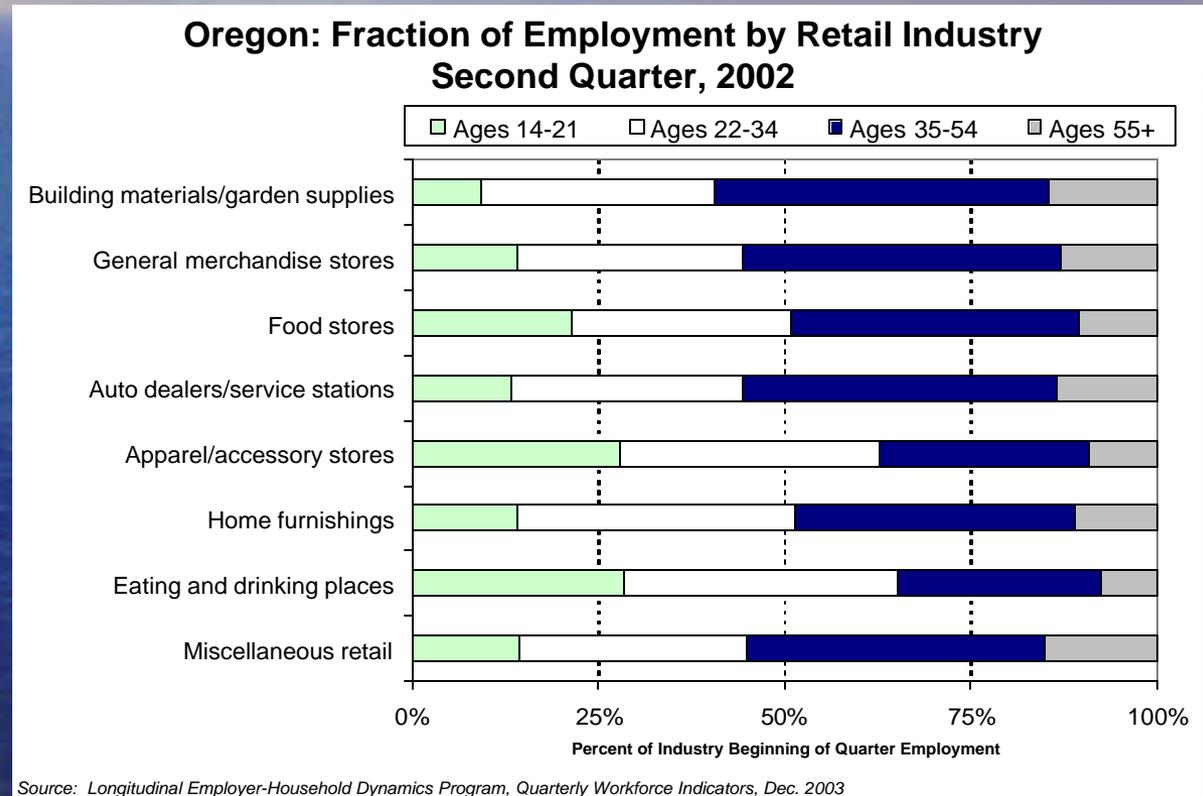


Source: Longitudinal Employer-Household Dynamics Program, Quarterly Workforce Indicators, Dec. 2003

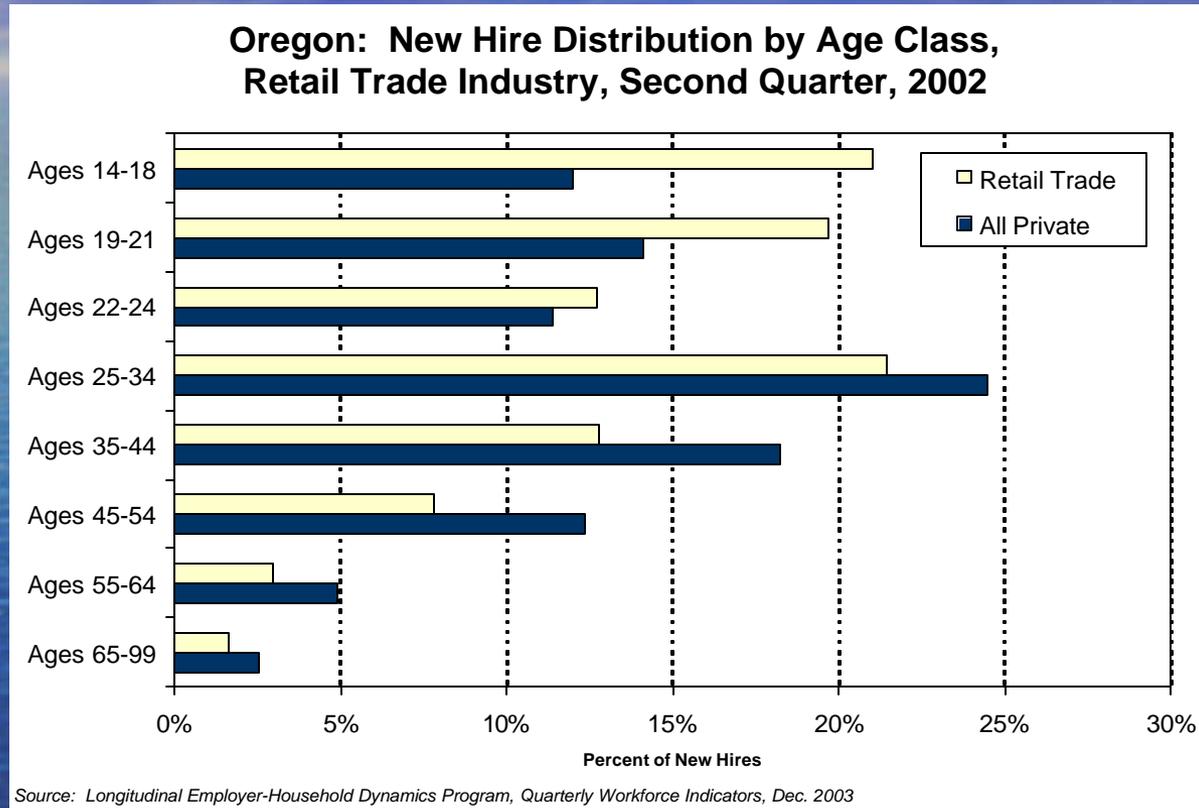
- More than half of all workers ages 14-18 are in the retail trade sector.

# The age distribution also varies *within* the retail trade sector.

- Over one-quarter of all workers in the eating and drinking places and the apparel and accessory stores industries were 21 years of age or younger.



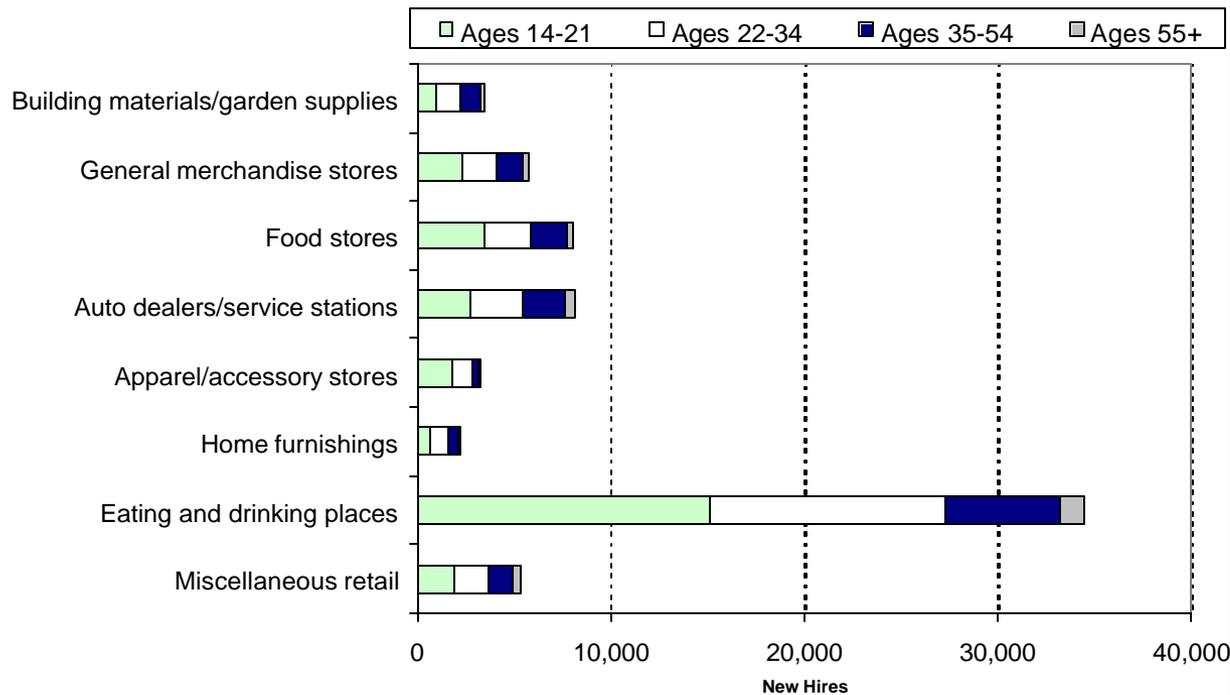
# Not surprisingly, new hires are also relatively young in the retail sector.



- Over half of all new hires in the retail trade sector were less than 25 years of age.

# Eating and drinking places account for most of the retail sector's new hires.

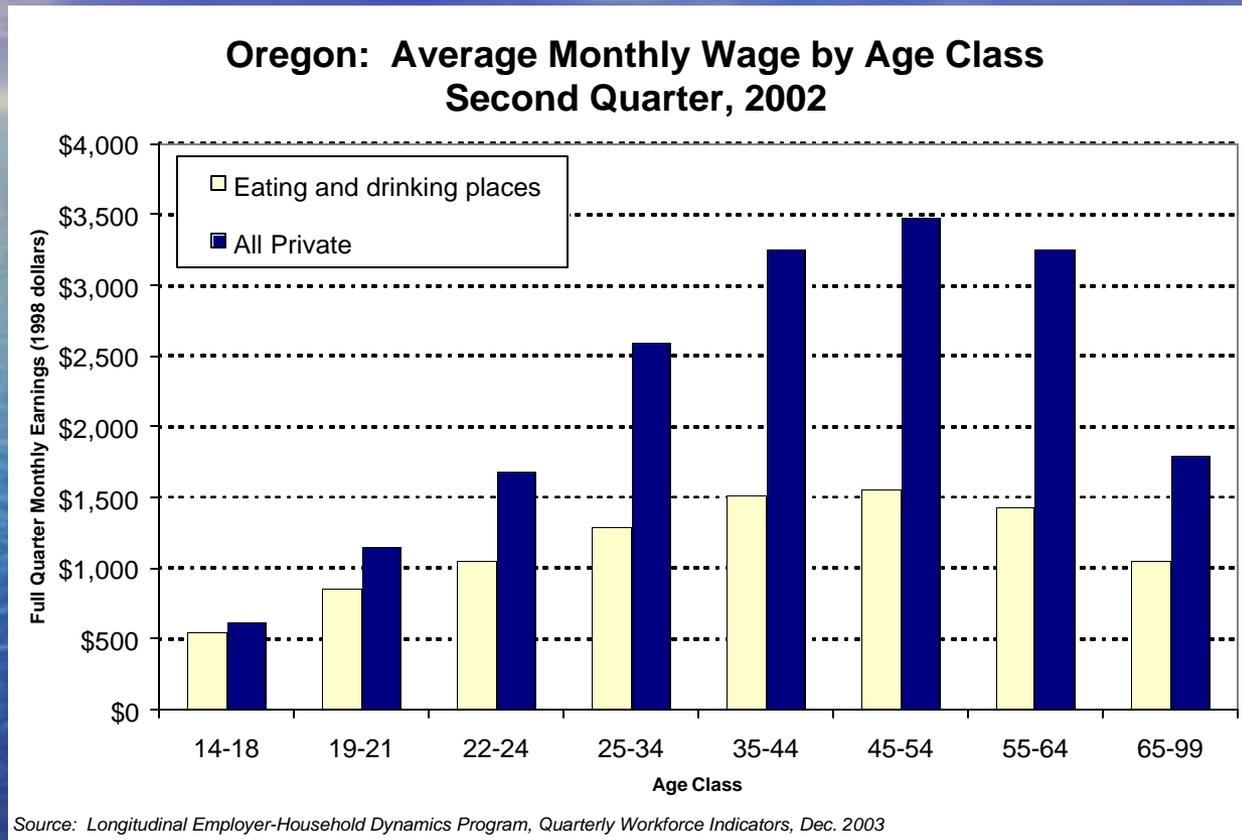
**Oregon: New Hires by Age Class in Retail Trade Sector  
Second Quarter, 2002**



Source: Longitudinal Employer-Household Dynamics Program, Quarterly Workforce Indicators, Dec. 2003

- More than half of all retail new hires, ages 14 to 21, were in eating and drinking places.

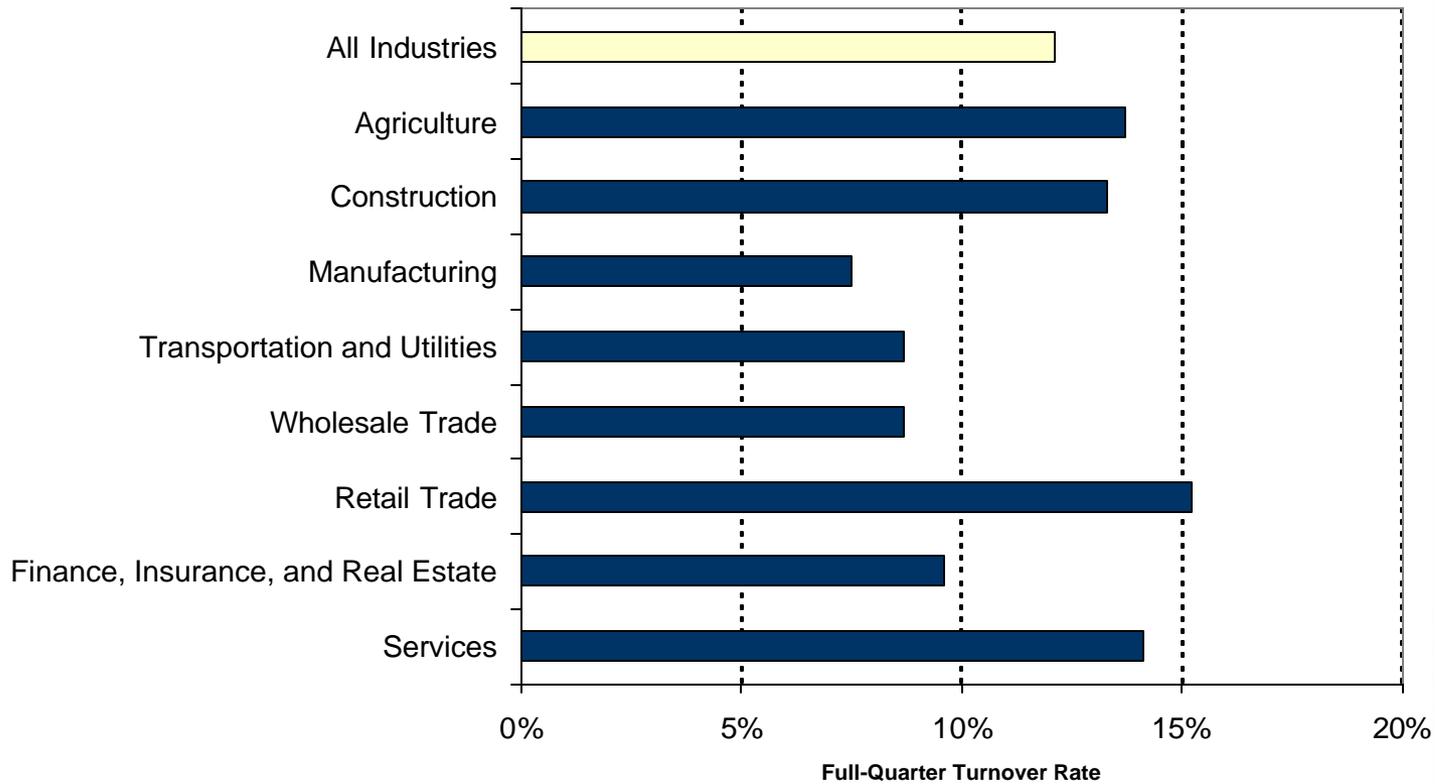
# Wages vary by age in the eating and drinking places industry.



- Retail workers ages 45 to 54 make nearly three times the average wages of retail workers ages 14 to 18, but less than half as much as all workers in the same age category.

# Turnover is high in the retail trade sector...

## Oregon: Turnover by Broad Industry Second Quarter, 2002



Source: Longitudinal Employer-Household Dynamics Program, Quarterly Workforce Indicators, Dec. 2003

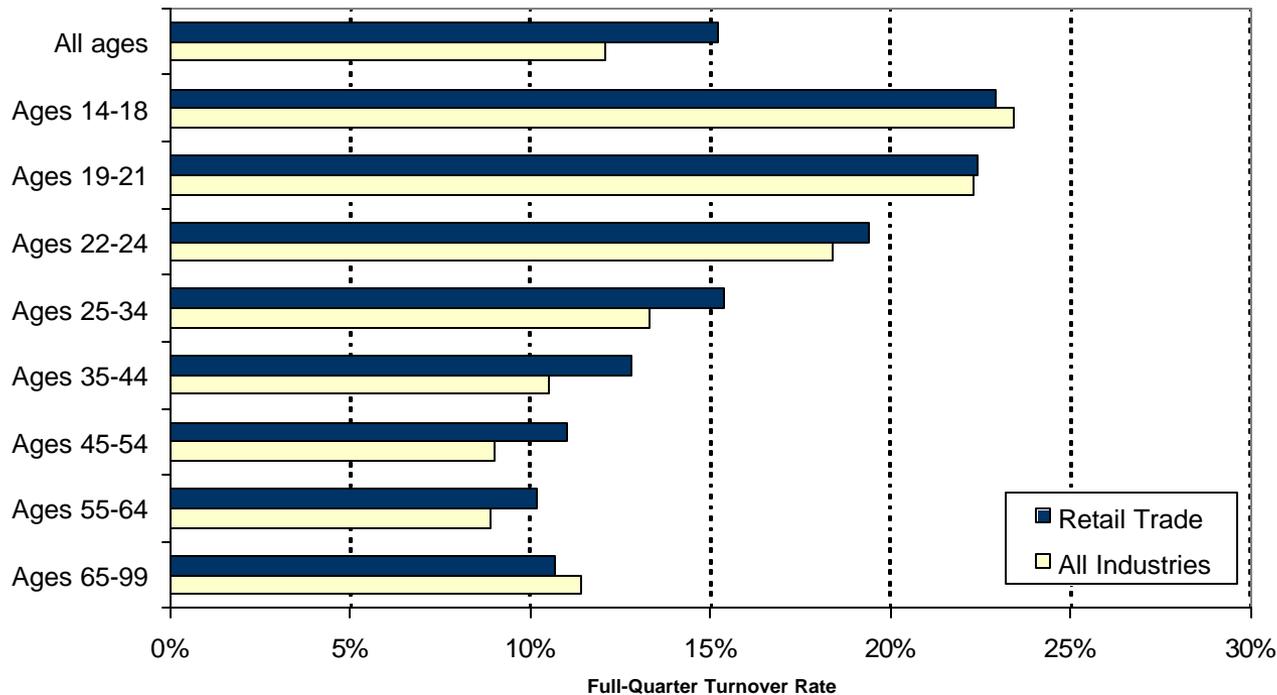
...but varies by industry *within* retail trade.



- Within retail trade, turnover is highest in general merchandise stores and lowest in food stores.

# Turnover also varies by age in retail trade and for all industries.

**Oregon: Turnover by Age Class  
Second Quarter, 2002**



Source: Longitudinal Employer-Household Dynamics Program, Quarterly Workforce Indicators, Dec.

- Turnover is highest in ages 14 to 18; lowest in ages 55 to 64 for both retail trade and all industries.

# The end.

## Any Questions?

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